



FUNDRAISING TOOLKIT



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## WELCOME TO THE POLAR PLUNGE

# THE POLAR PLUNGE IS A SERIES OF EVENTS WHERE PARTICIPANTS BRAVE THE COLD TO TAKE AN ICY PHILANTHROPIC PLUNGE IN SUPPORT OF SPECIAL OLYMPICS WISCONSIN

Special Olympics Wisconsin (SOWI) is part of a global movement of people creating a new world of inclusion and community. Through athletic, health and leadership programs, SOWI aims to create a world that accepts and welcomes every single person regardless of ability or disability. All funds raised from Polar Plunge support thousands of athletes across the state who participate in Special Olympics Wisconsin programs such as Healthy Athletes, Unified Sports, Athlete Leadership Programs and Young Athletes.

#### **CORPORATIONS**

The Polar Plunge brings everyone together – including your company. On a frozen lake or icy river in your part of the state, the opportunity exists to work towards your goals, grow together as a team, and see positive results. All business aside, the Plunge could be your best work party ever!

#### **PLUNGE LOCATIONS**

Visit plungewi.org to learn more about each plunge location.

FEBRUARY 3 Wisconsin Rapids Anchor Bay	FEBRUARY 10 Oshkosh Menominee Park	FEBRUARY 17 Madison	FEBRUARY 24 Green Bay Area Milwaukee
MARCH 2 Chippewa Falls La Crosse	MARCH 9 Whitewater	ALTERNATIVE  Last day to submit fundraising  for ALT Plunge is March 29 <sup>th</sup> .	



### SOCIAL SHARING

Utilize Facebook, Twitter, LinkedIn and Instagram to reach out to your network when asking for donations. Make sure that you link your Plunge Account to your posts so it's super easy for people to donate right to you! Another important reminder: don't create a Facebook Fundraiser – that money won't count towards your total for the Plunge!

#### **TIPS**

Get creative! Feel free to share pictures and videos to your posts. Check out Polar Plunge on YouTube for some great videos.

Have a personal story? Share it with your followers and let them know why you Plunge.

Tag Polar Plunge and Special Olympics Wisconsin in your posts!







#### **SAMPLE POSTS**

Help me support the 7,500+ athletes who participate in Special Olympics Wisconsin. Please donate to my Polar Plunge page! #PlungeWI #GoPolar <insert link to personal Plunge page>

You can make a difference! Help me reach my fundraising goal as I take the Polar Plunge for Special Olympics Wisconsin. #PlungeWI #GoPolar <insert link to personal Plunge page>

'Tis the Plunge season! Help me support Special Olympics Wisconsin by donating to my Polar Plunge! #PlungeWI #GoPolar <insert link to personal Plunge page>



### **EMAIL OUTREACH**

Email is an incredibly effective fundraising tool and is a great way to spread the word about your Plunge, ask others to join your team and ask for donations to your cause.

#### **TIPS**

Make it personal: Tell your story. Share with others why you participate, whether it's because you're Plunging for fun or because you love Special Olympics Wisconsin.

If you've Plunged before, share a picture of your previous jump!

If it's your first time, share your nerves and excitement!

Have fun with it! Make a contest or game out of it: maybe the first person to donate or the largest donation gets a gift from you!

Follow-up. Be sure to say thank you to donors after they make their donation, and again after you take the Plunge. Send them a picture of you Plunging with the results from the event.

#### SAMPLE TEXT

You can support my Plunge several ways. The best and easiest is to visit my fundraising page and donate online. My personal page can be found at <insert link to personal Plunge page>. You can check this page to see my goal and money raised.

If you can't support my Plunge through a donation, why not consider joining me in taking the Plunge? You can join my team online at <insert link to personal Plunge page>! To learn more about the Polar Plunge and Special Olympics Wisconsin, visit PlungeWI.org.

#### **EMAIL BANNER**

Include an email banner at the bottom of your email talking about your Plunge participation. It can be a sentence or two about the Plunge or you can use the Plunge email banner icon to show potential donors exactly what you'll be doing! You can even link the image to your personal Plunge page.



## Internal Engagement Ideas

You can effectively engage your staff and encourage employees to join your company's Polar Plunge team by leveraging the following ideas and resources provided by Special Olympics Wisconsin.

#### **IDEAS AND RESOURCES**

#### **Marketing Materials**

SOWI offers a wide range of marketing materials, including posters, email signatures, virtual backgrounds, digital graphics, table tents and more!

By using these resources, you can create an engaging and visually appealing campaign to promote the Polar Plunge within your organization. These materials can be customized with your company's branding and team-specific information, making it easy to spread the word and generate interest.

#### Special Olympics Wisconsin Athlete Leader Speaker

To kick off your Polar Plunge team, we are happy to arrange for a Special Olympics Wisconsin Athlete Leader to speak to your staff. These speakers can provide valuable insights into the impact of the Polar Plunge on Special Olympics Wisconsin and share personal stories that inspire and motivate team members. These sessions can be held in person or virtually, making it convenient for all team members to participate and get inspired.

#### **Internal Contests**

Internal contests and competitions can add an element of fun and excitement to your Polar Plunge fundraising efforts. Many team leaders have had success organizing various challenges within their company to foster friendly rivalries and motivate employees.

These competitions can include fundraising contests, with departments or individuals competing to raise the most money within a specified time frame. Additionally, there can be contests to see who can recruit the largest Polar Plunge team.

To incentivize participation, Special Olympics Wisconsin is willing to provide plunge swag that can be used as a prize (while supplies last). These contests not only generate enthusiasm but also create a sense of camaraderie among employees as they work together towards a common goal.



## **DONATION IMPACT**

\$2.50	Provides a first place athlete with a gold medal at a SOWI competition
\$5	Provides a meal to an athlete at a SOWI competition
\$10	Provides a hearing screening and hearing aids to a SOWI athlete
\$15	Provides a dental screening, education and tools to a SOWI athlete
\$20	Provides physical therapy screening and coaching to a SOWI athlete
\$30	Puts a child through an 8 week SOWI Young Athletes season
\$45	Sends a coach through SOWI's training program
\$60	Provides an eye examination and a pair of glasses to 2 SOWI athletes
\$100	Sends an athlete to SOWI's Athlete Leadership Program
\$250	Implements a Respect Campaign into a school, business, or organization
\$300	Provides necessary equipment for an entire Athletes season
\$500	Provides funding to start a new Special Olympics Wisconsin Local Program
\$1,250	Sends an SOWI athlete to Special Olympics USA Games



# HOW TO RAISE \$150 IN SEVEN DAYS

DAY	THE ASK	TOTAL PER DAY	GRAND TOTAL
1	Kick start your fundraising by adding a personal contribution of \$10.	\$10	\$10
2	Send an email to three friends asking for a \$10 donation. Don't forget to also ask them to take the Plunge with you!	\$30	\$40
3	Send an email to three of your favorite relatives asking for a \$10 donation.	\$30	\$70
4	Ask one parent and one sibling for \$10 each.  Your birthday or a holiday is bound to be right around the corner!	\$20	\$90
5	Ask two neighbors for \$10.	\$20	\$110
_	Ask five people at your favorite restaurant,	<b>.</b>	<b>040</b> 5
6	coffee shop, tavern or local community hang out spot for \$5.	\$25	\$135
	Ask your best friend or significant other for a \$15		
7	donation. And (of course) ask them to join your Plunge team, too!	\$15	\$150



# HOW TO RAISE \$500 IN TEN DAYS

DAY	THE ASK	TOTAL PER DAY	GRAND TOTAL
1	Kick start your fundraising by adding a personal contribution of \$25.	\$25	\$25
2	Ask three family members to match your personal donation of \$25.	\$75	\$100
3	Ask your best friend to donate \$25.	\$25	\$125
4	Ask your boss for \$25. Don't forget to ask if they have corporate matching!	\$25	\$150
5	Ask five friends to donate \$10 each.	\$50	\$200
6	Ask five more friends to donate \$10 each.	\$50	\$250
7	Ask five businesses that you frequent to donate \$10 each.	\$50	\$300
8	Ask five co-workers to donate \$10 each.	\$50	\$350
9	Ask five neighbors to donate \$10 each.	\$50	\$400
10	Post on your social media pages and ask for 10 people to donate \$10 each.	\$100	\$500



## **ADDITIONAL TIPS**

#### **CORPORATE CHALLENGE**

The Polar Plunge Corporate Challenge rewards the small and large corporations who raise the most money throughout the entire Plunge season. Awards are given to the top team in each category at the end of the season in March. Simply start by registering for a Plunge and creating a team. Then, share your team with your coworkers and employees to encourage them to join. Each Plunger is required to raise a minimum of \$100 to participate, with a team commitment of a minimum of \$1,000. Your participation is one important piece of an **inclusive movement** that raises thousands of dollars every single year for Special Olympics Wisconsin!

Corporate teams who raise to \$2,500 are invited to participate in the V.I.P (Very Important Plungers) experience. Raise \$5,000 to \$7,500 and your Company Logo will be displayed on the Corporate Challenge Banner for the following season, with annoucements at the current Plunge to celebrate your success. Going bigger this year? Raise \$10,000+ and your company will be eligible to be one of the top 3 Corporate Challenge Teams across the state to have lunch delivered by an athlete leader! (Top 3 for both the Small & Large Corporate Teams).

#### CORPORATE GIFT MATCHING

Does your company participate in any gift matching programs? It's worth finding out for yourself, and for anyone who is donating to you! Special Olympics Wisconsin graciously accepts gift matching and those dollars will go right to your Plunge Account — which could easily bump you up an incentive level or two (If the donation is applied to your individual fundraising page). The gift matching process can be completed using the gift match form found on PlungeWI.org!

#### SPONSOR THE PLUNGE

Polar Plunge partnership opportunities include the reach and efficiency of measured media, the goodwill of cause marketing and the local relevance of grassroots partnerships. From individual event sponsorship to statewide activations, sponsors can choose from a variety of packages to find the best fit. For more information, contact plunge@specialolympicswisconsin.org.